



CCC Investment Banking (“CCC”) has a global reach through its membership in Corporate Finance International (“CFI”), a close and active network of leading independent investment banks. CFI member firms, including CCC, have a wealth of food & beverage experience.

To learn about CCC’s food & beverage experience, please contact Bill Farrell at 416-619-9119 or Christine Legein at 416-619-9127.

Please contact Boris Tsimerinov at 416-599-9125 to learn about CFI and its transaction experience.

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# CCC's Food & Beverage Experience

**MENU FOODS**




**BÄCKERHAUS VEIT**





The cookie, fine breads and soup businesses of Saputo Inc. have been acquired by Dare Foods Inc.



**CARACAS COFFEE SERVICES**

A company in the commercial coffee distribution and service industry has been sold to

**SELENA COFFEE LTD.**




SunMilk Dairy Company has successfully raised US \$9,000,000 of preferred share equity





**DAIRYWORLD FOODS**

Canada's largest dairy cooperative and second largest dairy processor has been sold for \$407,000,000 to



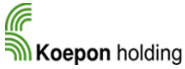


**DAIRYWORLD SOYA HOLDINGS**

An entity formed by Dairyworld Foods, Canada's largest dairy cooperative and second largest dairy processor, has acquired a 50% interest from Sunrise Markets Inc. in

**ADRIAN VELDMAN REAL ESTATE**

A realtor specializing in the sale of large dairy, hog and beef farming operations has been sold to

**DAIRYWORLD FOODS**

One of Canada's largest dairy companies has sold its Ice Cream Products group to



**NESTLE CANADA INC.**



**DAIRYWORLD FOODS**

One of Canada's largest dairy companies has established a new joint venture with the following Canadian dairy businesses

**PASCOBEL INC. AGRUDOR COOPERATIVE NUTRINOR COOPERATIVE**



**DAIRYWORLD FOODS**

Canada's largest cooperative and second processor has sold its Quebec operations to

**GESTION NUTRINOR INC.**

A Quebec-based agricultural cooperative



**DAIRYWORLD FOODS**

One of Canada's largest dairy companies has acquired


**MCCAIN REFRIGERATED FOODS INC.**



**SOYAWORLD INC.**

A market leader in the North American soy beverage industry has secured an investment to expand its North American operations by

**CANADIAN NUTRITION ASSOCIATION**




Retail Foods Brands Inc. (44<sup>th</sup> Street) has been acquired by Macgregors Meat and Seafood Ltd.





**Retail Food BRANDS INC.**



# CCC's Food & Beverage Experience



Cuddy Farms Corporation has successfully raised \$18,000,000 in operating & term debt facilities



Has successfully obtained a \$15,000,000 operating loan facility & a \$4,500,000 term loan and capital expenditure facility



Has successfully obtained \$27,000,000 in operating and term loan credit facilities



## PREMIER'S CHOICE GOURMET ENTREES

A North American leader in the further processed value-added chicken market has been sold to

SCHNEIDER FOODS

One of Canada's largest producers of premium quality food products



Has been acquired by Ken Fowler Enterprises Limited and Café de Coral Group



Ken Fowler Enterprises Limited

Has successfully obtained a \$20,000,000 subordinated debt facility



The Soup and Bouillon Division of Dare Foods Ltd. (Loneys) has been acquired by Berthelet Food Products Inc.



## CANADIAN NUTRITION ASSOCIATION


An entity formed by Sanitarium Health Food Company, an Australian-based world leader in the functional food industry has sold its 50% interest in Soyaworld to




# Selected CFI Food & Beverage Transaction Relationships

<p>Animal &amp; Pet Food Products</p> <p><b>MENU FOODS</b></p>	<p>Baked Goods, Cookies, Chocolate &amp; Snacks</p> 	<p>Beverages (Alcoholic)</p> 	<p>Beverages (Non Alcoholic)</p> 	
<p>Dairy Products</p> 	<p>Food Distribution</p> 	<p>Fruits &amp; Vegetables</p> 	<p>Ingredients</p> 	<p>Manufacturing Equipment</p> 
<p>Oils &amp; Fats</p> 	<p>Organic, Health &amp; Diet Products</p> 	<p>Processed Meat, Chicken, Turkey &amp; Seafood</p> 	<p>Restaurants &amp; Bars</p> 	<p>Soup &amp; Pasta</p> 

# Baked Goods, Cookies, Chocolate & Snacks



**Bäckerhaus Veit**



Corporate Finance International



**Dare**

The cookie, fine breads and soup businesses of Saputo Inc. have been acquired by Dare Foods Inc.



Corporate Finance International

Acted as lead advisor to the shareholders in the sale of



to



**Glisten plc**



Corporate Finance International



**F. Hunziker + Co AG**  
(Switzerland)

acquired all business activities of

**Euro Akellas s.r.l.** (Italy)



Corporate Finance International

**Dibona Holding AG**  
(Switzerland)


acquired




**Halter Bonbons AG**  
(Switzerland)




Corporate Finance International



acquisition of



**Mountstevens**




Corporate Finance International




**Schapendonk Banket**



Corporate Finance International



**Van Dobben / Kwekkeboom**



Corporate Finance International



**ICKX**  
CHOCOLATIER

**Dragée Beheer / ICKX Chocolatier**



Corporate Finance International



**Jamin Winkelbedrijf**




Corporate Finance International




raising of debt facilities



Corporate Finance International



raising of equity funding from a syndicate of private investors





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Has acquired a stake in the holding company of the group





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UNIVÍCOLA'S internal Due Diligence requested by Centralcer





Corporate Finance International




Cobena's sale of 100% of the shares




Corporate Finance International




Gentil & Gentil's sale of 100% of the shares




Corporate Finance International

Private Equity Placement  
By  
**Busi India Holdings Ltd.**  
In  
  
**Imperial Spirits Pvt. Ltd.**



Corporate Finance International

Private Equity Placement  
By  
**India 2020, Limited**  
(a fund advised by Lighthouse Funds)  
In  
  
**Imperial Spirits Pvt. Ltd.**



Corporate Finance International

**CARACAS COFFEE SERVICES**

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**SELENA COFFEE LTD.**



Corporate Finance International



acquisition of

**Régale Foods Ltd**



Corporate Finance International

Due diligence services to



on its acquisition of



**SIMPLY ORGANIC**



Corporate Finance International



proposed investment in

**The Juice Doctor Limited**




Corporate Finance International




Has acquired the control of Crippa and Berger Fonti Levissima, establishing the most important group in Italy in the mineral water sector



Corporate Finance International



**Dric Mollen**



Corporate Finance International



SunMilk

SunMilk Dairy Company has successfully raised US \$9,000,000 of preferred share equity



Corporate Finance International

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Corporate Finance International

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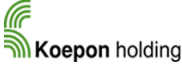

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Corporate Finance International

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NUTRINOR COOPERATIVE



Corporate Finance International

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Corporate Finance International

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Corporate Finance International

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CANADIAN NUTRITION ASSOCIATION



Corporate Finance International

**BESNIER**  
Tout l'univers de la tradition laitière

Has acquired from



the following businesses






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**AURICCHIO**  
GENNARO AURICCHIO S.p.A.

Has acquired the business division Pecorino Romano branded as



from




Corporate Finance International

**PETER'S**  
FOOD SERVICE

acquisition of Gianbia Chilled Foods




Corporate Finance International




Corporate Finance International

**44th Street**

Retail Foods Brands Inc. (44th Street) has been acquired by Macgregors Meat and Seafood Ltd.

**macgregors**  
meat & seafood ltd.

Corporate Finance International

**Retail Food BRANDS INC.**

Corporate Finance International

LES ALIMENTS

**M&M**  
MEAT SHOPS

Corporate Finance International

**PETER'S**  
FOOD SERVICE

acquisition of

**Green County Foods Limited**

Corporate Finance International

Sale of the Chilled Distribution Division of

**PETER'S**  
FOOD SERVICE

to

**brakes**  
fresh ideas

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Buy-Out of

**PETER'S**  
FOOD SERVICE

from

**Grand Metropolitan Plc**

Corporate Finance International

Buy-Out of

**PETER'S**  
FOOD SERVICE

Funded by

**RBS**  
The Royal Bank of Scotland

Corporate Finance International

**Bickery**  
FOOD GROUP

**Bickery Food Group**

Corporate Finance International

acquired Elidis, Alpes and Leodis from

**Brasseries Kronenbourg**

Corporate Finance International


Management Buy-In of

**Donatantonio**  
dal 1922


Funding provided by

**BERINGEA**


Corporate Finance International



PRIDE TP PAK




Corporate Finance  
International




DACO  
BELLO

Daco's shareholders were  
advised on the structuring of  
a LMBO transaction backed  
by




mbo  
partenaires



Corporate Finance  
International

EBO Egnacher Bodensee  
Genossenschaft  
(Switzerland)  
and  
LV St. Gallen AG  
(Switzerland)  
acquired 60% of

**Obi Tafelobst AG**  
(Switzerland)



Corporate Finance  
International

Management Buy-In of  
Freshcut Foods Limited



*Freshcut  
Foods*  
FRESH INGREDIENTS SOLUTIONS

Funding provider



venture finance



Corporate Finance  
International

**obermühle**  
Obermühle Boswil AG  
(Switzerland)  
acquired

  
Frifag Märwil AG  
(Switzerland)

  
Corporate Finance  
International

Braes Group B.V. (UK)  
acquired

Obipektin AG  
(Switzerland)  
&  
Spreda AG  
(Switzerland)

**obipektin**

  
Corporate Finance  
International

**Olio Carli**

Has acquired a majority stake in the French companies




**bíopera**

Has acquired a majority stake in the company




**bíopera**

Has acquired a majority stake in the company




A pool of investors including



have underwritten the capital increase of Garma Gourmet S.p.A. finalized to the acquisition of the business divisions



from Quaker Chiari E Forti



**BONOMELLI**

Has acquired the business division




**COLAVITA**

Acquired a minority stake of Colavita U.S.A. LLC



**VAN DIJK FOOD**

Van Dijk Food





SunMilk.

SunMilk Dairy Company  
has successfully raised  
US \$9,000,000 of  
preferred share equity



Corporate Finance  
International

**CANADIAN  
NUTRITION  
ASSOCIATION**


An entity formed by Sanitarium  
Health Food Company, an  
Australian-based world leader in  
the functional food industry has  
sold its 50% interest in  
Soyaworld to




*Saputo*



Corporate Finance  
International




**Doens Holding B.V.**




Corporate Finance  
International

Sale of




**Euro  
Caps**  
LIMITED

to




**DCC FOODS**  
plc



Corporate Finance  
International



**Cuddy Farms Corporation**  
has successfully raised \$18,000,000 in operating & term debt facilities




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Has successfully obtained a \$15,000,000 operating loan facility & a \$4,500,000 term loan and capital expenditure facility



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Corporate Finance International

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One of Canada's largest producers of premium quality food products



Corporate Finance International




Corporate Finance International

**Fincitt S.r.l.**

Has acquired a stake in the capital of the group




Corporate Finance International

**Kraft Jacobs Suchard**

Has sold the majority stake of



To the group




Corporate Finance International

**VERONESI Finanziaria S.p.A.**


Has acquired a majority stake in




from the group





Corporate Finance International



acquisition of Gianbia Chilled Foods




Corporate Finance International



acquisition of

**Roys Cooked Meats Limited**



Corporate Finance International



**Groenveld**



Corporate Finance International



**Teeuwissen**




Corporate Finance International



**Krijn Verwijs Yerseke B.V.**



Corporate Finance International



**Manchu WOK**  
FAST & FRESH CHINESE CUISINE

Has been acquired by Ken Fowler Enterprises Limited and Café de Coral Group



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**Ken Fowler Enterprises Limited**

Has successfully obtained a \$20,000,000 subordinated debt facility



Corporate Finance International



**CARA**



Corporate Finance International



**CeltiC**  
Inns Ltd

acquisition of the pub estate of Porter Black Holdings Limited

Funding provider




Corporate Finance International



**CeltiC**  
Inns Ltd

acquisition of 44 pubs from James Williams (Narberth) and raising acquisition finance




Corporate Finance International




**CeltiC**  
Inns Ltd

disposal to





Corporate Finance International




**CeltiC**  
Inns Ltd

acquisition of the pub estate of Tomos Watkin Limited



Corporate Finance International



**TOP DOG**  
PUB CO  
Your Dog's Friend

raising of development capital and structured finance



Corporate Finance International



**CDC Capital Investissement**

acquired



**Quick**

for an amount of € 760 m



Corporate Finance International



**CDC Entreprises**

acquired



*Les Freres Blanc*  
RESTAURATEURS A PARIS

for an amount exceeding € 150 m



Corporate Finance International



The Soup and Bouillon  
Division of Dare Foods Ltd.  
(Loneys) has been acquired  
by Berthelet Food Products  
Inc.



Corporate Finance  
International

Euricom S.p.A. has acquired from



the business division



Corporate Finance  
International

# CFI Network

- The CFI Network provides our clients real value. It is distinguished by the active and close cooperation of its members on behalf of our clients
  - We have bi-weekly conference calls with all CFI member firms to discuss possible collaboration, buyer ideas, relationships and assistance requests
  - Weekly and more frequent contact on individual opportunities
  - Semi-annual conferences – we know our CFI partners both on a professional and personal basis
- Through CFI, CCC achieves record turn-around time on any international buyer contact and research while avoiding any bureaucracy or office politics
- CFI members candidly share their experiences in local markets, industry verticals and with certain industry players while protecting client confidentiality

